

1                   **BEFORE THE ARIZONA CORPORATION COMMISSION**

2  
3     MARC SPITZER

4             Chairman

5     WILLIAM A. MUNDELL

6             Commissioner

7     JEFF HATCH-MILLER

8             Commissioner

9     MIKE GLEASON

10            Commissioner

11    KRISTIN K. MAYES

12            Commissioner

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15  
16    IN THE MATTER OF THE APPLICATION OF            )    DOCKET NO. E-01345A-03-0437  
17    ARIZONA PUBLIC SERVICE COMPANY FOR            )  
18    A HEARING TO DETERMINE THE FAIR VALUE        )  
19    OF THE UTILITY PROPERTY OF THE COMPANY        )  
20    FOR RATEMAKING PURPOSES, TO FIX A JUST        )  
21    AND REASONABLE RATE OF RETURN THEREON) )  
22    TO APPROVE RATE SCHEDULES DESIGNED TO        )  
23    DEVELOP SUCH RETURN, AND FOR APPROVAL        )  
24    OF PURCHASED POWER CONTRACT                    )  
25  
26

27                               DIRECT TESTIMONY

28                               OF

29                               DOUGLAS C. SMITH

30  
31                               ON BEHALF OF THE

32                               UTILITIES DIVISION

33                               ARIZONA CORPORATION COMMISSION

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35                               FEBRUARY 3, 2004

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1    **I.       INTRODUCTION**

2  
3    **Q.     Please state your name and business address, and identify your**  
4       **employer.**

5    A.    My name is Douglas C. Smith. I am the Technical Director for La Capra  
6       Associates, 20 Winthrop Square, Boston, Massachusetts.

7       LaCapra Associates (“La Capra”) is a consulting firm specializing in electric  
8       industry restructuring, energy planning, market analysis, and regulatory policy in  
9       the electricity and natural gas industries. For over twenty years, we have served a  
10      broad range of organizations involved with energy markets -- public and private  
11      utilities, energy producers and traders, financial institutions and investors,  
12      consumers, regulatory agencies, and public policy and research organizations.

13   **Q.     On whose behalf are you testifying in this proceeding?**

14   A.    I am testifying on behalf of the Staff of the Arizona Corporation  
15      Commission (“Staff”).

16   **Q.     Please summarize your professional background and education.**

17   A.    I am an electric power industry planning and transactions specialist with 17 years  
18      of experience in areas including power systems planning and analysis, wholesale  
19      and retail power transactions, and electric utility rates. I have participated in  
20      restructuring-related activities in Pennsylvania, Massachusetts, Vermont, New  
21      Jersey and Ohio. I have participated in numerous generation asset valuation and  
22      competitive market assessment projects on behalf of merchant generating  
23      companies, electric utilities, state regulatory and consumer agencies, and end-  
24      users. During the past two years I have assisted the California Bureau of State  
25      Audits in its review of approximately \$50 billion of transactions conducted by the  
26      California Department of Water Resources (“DWR”) in 2000 and 2001, and I  
27      have reviewed the power transactions of PacifiCorp (which serves six states in the  
28      western United States) and the Arizona Electric Division of Citizens  
29      Communications Company.

1 I have managed the electric power supplies of several electric utilities, and have  
2 advised electric utilities regarding their power transactions and risk management  
3 strategies. I presently assist several retail electricity customers, including the  
4 National Railroad Passenger Corporation (“Amtrak”), in the procurement of retail  
5 generation service from competitive suppliers. I have presented testimony before  
6 state regulatory authorities in Pennsylvania, Massachusetts, New Hampshire, New  
7 Jersey, Vermont, Wyoming, Arizona, Nevada and Puerto Rico.

8 A copy of my resume is included as Exhibit DCS-1.  
9

## 10 I. SUMMARY

11

12 **Q. Please summarize your testimony.**

13 A. I have reviewed the Company’s proforma Test Year fuel and purchased power  
14 expenses, particularly as presented by APS witness Donald Robinson. On the  
15 basis of my review, I recommend several changes to the Adjusted Test Year fuel  
16 and purchased power expenses submitted by APS. I also discuss the merits and  
17 drawbacks associated with potential purchased power and fuel adjustment  
18 mechanisms, and recommend that the Commission not approve an adjustor for  
19 APS in this proceeding.  
20

21 **Q. Please summarize your findings with regard to fuel and purchased power**  
22 **expenses.**

23 A. I recommend changes to the Company’s pro-forma analysis of fuel and purchased  
24 power expenses, based on two issues: transportation costs for owned and  
25 purchased gas-fired resources; and the assumed availability of the Palo Verde  
26 generating units. I have developed an adjustment to the Company’s pro forma  
27 purchased power and fuel costs to reflect these two issues.

28 As explained by Staff witnesses Linda Jaress and Harvey Salgo, Staff does not  
29 support APS’ proposal to rate base the PWEC generating units. The amount of  
30 my recommended adjustment regarding natural gas transportation costs depends  
31 to a significant extent on whether or not the PWEC units are part of the

1 Company's power supply mix. Therefore, the effects of my proposed adjustments  
2 to the Company's pro forma fuel and purchased power analysis are as follows:

3 ? A \$5.08 million reduction (for both PWEC in and out) to reflect  
4 higher availability for the Palo Verde generating units. The  
5 jurisdictional component of this adjustment is \$5.0 million;

6 ? A \$4.61 million reduction to reflect lower gas transportation  
7 costs (if the PWEC units are included in rate base), or a \$1.48  
8 million reduction if the PWEC units are not included in rate base.  
9 The jurisdictional components are \$4.54 million and \$1.46  
10 million respectively.

11 I have provided these recommended adjustments to Staff witness James Dittmer,  
12 for incorporation in his analysis of the Company's total cost of service. These  
13 modifications to the Company's proposed revenue requirement provide an  
14 appropriate base from which to develop a fuel and purchased power adjustor, as  
15 they represent an updated view of fuel and purchased power costs. My fuel and  
16 purchased power recommendation, however, should be reduced by approximately  
17 \$23 million if the Commission concludes that APS should not have an adjustor.

18  
19 **Q. Please summarize your findings and recommendations with respect to a**  
20 **prospective power supply adjustor mechanism.**

21 A. The Commission's Decision No. 66567 in Docket E-01345A-02-0403  
22 contemplates an adjustor that would address only changes in the Company's  
23 purchased power costs. Staff is concerned that an adjustor that addresses only  
24 purchased power expenses would not accurately depict changes in the Company's  
25 net power supply costs, including fuel expenses and revenues associated with  
26 sales for resale. In APS' present circumstances, this flaw is important because  
27 fuel expenses, purchased power expenses, and sales for resale revenues each can  
28 have a significant effect on the net power costs. An adjustor addressing only  
29 purchased power would also fail to provide incentives for APS to operate its  
30 system in a least-cost manner, and could actually encourage APS to make power  
31 supply choices that increase its net power supply costs.

1 For these reasons, Staff recommends that the Commission not implement an  
2 adjustor mechanism that focuses solely on purchased power expenses. The  
3 preferable options range from no adjustor at all (i.e., a fixed retail rate) to a “full”  
4 adjustor designed to reconcile all changes in APS’ fuel costs, purchased power  
5 costs, and resales.

6 Staff is concerned, however, that in the event of significant load growth an  
7 adjustor could lead to an unintended overrecovery of APS’ total power supply  
8 costs. This is meaningful for APS because: (a) it has experienced significant load  
9 growth in the past, and expects to continue to do so; and (b) APS has relatively  
10 large fixed power costs, which would tend to decline on a cents/kWh basis as load  
11 grows but would not be included in an adjustor as presently envisioned. Staff’s  
12 view is therefore that the adjustor currently proposed by APS would not be  
13 appropriate. If the concern with respect to potential overrecovery can be  
14 adequately addressed, Staff would support an adjustor that includes purchased  
15 power and fuel costs.

16

## 17 **II. FUEL AND PURCHASED POWER COSTS**

18

19 **Q. Please provide an overview of the Company’s power supply sources.**

20 A. In developing its pro forma fuel and purchased power costs, APS conducted an  
21 analysis using the Real Time Simulation (“RTSIM”) production simulation  
22 software. This analysis is intended to approximate the dispatch of the APS  
23 system on a daily and hourly basis, taking into account the APS load shape and  
24 the characteristics of its owned generating plants and its committed purchase and  
25 sale transactions. The analysis also estimates the effects of short-term exchanges  
26 (e.g., daily and hourly purchases and sales for resale) with the regional wholesale  
27 electricity market.

28 I have summarized the results of APS’ simulation analysis as follows. Exhibit  
29 DCS-2 shows APS’ monthly energy mix, in terms of the major types of power  
30 plant and interchange, assuming that the PWEC units are included in ratebase.

Exhibit DCS-2 also presents the same summary, assuming that the PWEC units are not included in ratebase. Exhibit DCS-3 summarizes APS' annual energy mix, along with the average price of fuel (or purchases/sales, as applicable) for each category, for the PWEC "in" and "out" cases.

From the perspective of assessing APS' exposure to fuel and market price changes, the following observations are notable:

- ? Most of the APS energy supply comes from its nuclear units (with an average fuel cost of roughly \$5 per MWh) and coal-fired units (with an average fuel cost of less than \$13/MWh). From a system operations perspective, these units are almost always fully utilized to meet APS' present retail load requirements, with very little surplus available for resale.
- ? A substantial portion of the APS energy supply comes from gas-fired generating units – a combination of APS-owned units and the PWEC units. These gas-fired units tend to be the Company's marginal generating sources, following its seasonal and daily load requirements. The average fuel costs for the gas-fired units are much higher than for the Company's coal and nuclear units, and well above the system average cost per MWh for fuel and purchased power. As shown on Exhibit DCS-3, the gas-fired units are estimated to provide about 25% of total system energy requirements (assuming PWEC is ratebased) but represent a cost of about \$299 million per year or over half of the Company's net fuel and purchased power cost. As a result, changes in natural gas prices can significantly affect the Company's total fuel and purchased power expense. Similarly, changes in the operation of the gas-fired units (e.g., due to demand growth, or unseasonably hot or cool weather) can have a significant effect on APS' total fuel expense.
- ? If the PWEC units are not included in rate base, APS will be a modest net purchaser in the spot market. Specifically, the net of daily and hourly transactions amounts to a net purchase of roughly 1 million MWh or about 4 percent of the APS system requirements. The APS analysis shows that if the PWEC units are included in rate base, APS will be a net seller in the spot market. Estimated net spot market sales amount to about 1.7 million MWh per year, or roughly 6.5 percent of APS system requirements.

In summary, the APS fuel mix has a significant amount of fuel diversity, but energy supplied by gas-fired generating units and purchased from the spot market represent a substantial portion of APS' net power supply costs.

1  
2 **Q. How does APS' significant reliance on natural gas-fired generation and**  
3 **market power purchases affect its future rate path?**

4 A. Natural gas prices have shown considerable variance in recent years, as illustrated  
5 on Exhibit DCS-4.<sup>1</sup> As the Commission knows, electricity markets also tend to  
6 feature volatile prices, driven in part by natural gas prices as well as numerous  
7 other factors.

8 It is reasonable to expect that both gas and electricity market prices will continue  
9 to vary significantly in the foreseeable future. The Company's gas fuel costs and  
10 electricity market purchases, if not hedged, will represent a significant source of  
11 cost uncertainty in future years. Even if APS does conduct an aggressive hedging  
12 program, it will probably not be practical to eliminate all fuel cost uncertainty.  
13 Whether or not the PWEC units are included in rate base, it appears that APS'  
14 natural gas fuel requirements will represent a larger net expenditure in the near  
15 term (and, likely, a larger financial risk exposure) than the Company's projected  
16 spot market electricity transactions.

17  
18 **Q. Are increases in fuel prices a primary driver of APS' requested rate**  
19 **increase?**

20 A. Yes. Recent spot prices for natural gas, and forward indicators for natural gas  
21 deliveries in 2004, are well above actual gas price levels that were experienced in  
22 the Test Year. The natural gas price environment also affects electricity market  
23 prices. Electricity forward prices for deliveries in 2004 have increased relative to  
24 Test Year spot market prices, as well. As I will explain below, APS' pro forma  
25 power cost analysis reflects this higher price environment.

26 These gas and market price increases are significant in the context of the APS  
27 power supply, even though APS gets most of its energy from nuclear and coal-  
28 fired units that feature lower and more stable fuel prices. In addition to a  
29 significant amount of owned natural gas-fired generation, APS has in place large

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<sup>1</sup> Staff witness Barbara Keene submitted this same exhibit in Docket E-01345A-02-0403.



1 gas-fired purchases (i.e., Track B purchases from the PWEC units) during  
2 summer months. APS also makes short-term market purchases at prices that  
3 reflect, in part, marginal gas-fired units in the WECC region. If the PWEC units  
4 are ratebased, APS power supply costs will depend even more directly on natural  
5 gas prices. The increases in natural gas and (to a lesser extent) electricity market  
6 prices are the primary driver of APS' pro forma increase to fuel and purchased  
7 power costs.

8  
9 **Q. What natural gas and electricity market price assumptions did APS utilize as**  
10 **inputs to its pro forma analysis in this case?**

11 A. In developing its pro forma adjustment to fuel and purchased power costs, APS  
12 relied on monthly market price quotations that were available in late April 2003,  
13 for gas and electricity deliveries in the following twelve months (May 2003  
14 through April 2004). The forward gas prices were at key supply basins; APS  
15 added applicable variable transportation costs, losses and taxes to obtain effective  
16 delivered prices to its generating plants. The forward electricity price quotations  
17 were for monthly peak and off-peak deliveries at Palo Verde, a western trading  
18 hub close to the APS service territory. In its production simulation analysis, APS  
19 utilized the monthly Palo Verde forwards to develop prices for daily and hourly  
20 spot market purchases.

21 APS made one broad adjustment to those forward prices: a reduction of ten  
22 percent to the natural gas prices. APS explained this adjustment as compensating  
23 for what it believed were exceptionally low forward spark spreads (i.e., the  
24 difference between forward electricity and natural gas prices) being quoted in the  
25 market.

26  
27 **Q. How do the Company's price assumptions for natural gas and electricity**  
28 **compare to recent conditions?**

29 A. Short-term market prices for gas and electricity have fluctuated noticeably  
30 between April 2003 and the present. Recent forward price quotations provided by  
31 the Company, however, indicate that the natural gas and electricity market prices

1 underlying the Company's pro forma analysis are reasonably representative of  
2 current market expectations for deliveries in the near future - including the period  
3 July 2004 to June 2005, the first year in which the rates set in this docket will be  
4 in effect. It therefore appears that the Company's assumptions about the natural  
5 gas and electricity price environment are suitable for use in setting the reference  
6 level of fuel and purchased power costs in this case, particularly if a PPFAC is  
7 adopted.

### 9 **III. NORMALIZATION OF FUEL & PURCHASED POWER**

10  
11 **Q. In developing its adjustment to fuel and power costs, did APS consider load**  
12 **growth beyond the test year?**

13 A. Yes. The Company's pro forma adjustment to fuel and purchased power costs,  
14 which is summarized in Mr. Robinson's Attachment DGR-5, page 7, relies in part  
15 on assumed load growth in 2003.

16  
17 **Q. Please explain what sales levels were used to develop the normalized fuel and**  
18 **purchased power costs.**

19 A. First, APS estimated a normalized 2003 fuel and purchased power cost of 2.317  
20 cents/kWh. This figure represents estimated normalized 2003 fuel and purchased  
21 power costs of \$584.087 million, divided by normalized 2003 sales of about 25.2  
22 million MWh. This sales level is associated with projected year-end 2003  
23 customer levels, and is well above the Company's actual test year sales.

24 Next, APS compared the normalized 2003 fuel and purchased power cost of 2.317  
25 cents/kWh to the test year fuel and purchased power cost of 1.8033 cents/kWh,  
26 determining that power costs per kWh will be higher by 0.5137 cents/kWh than  
27 average 2002 power costs. The increase is due both to higher fuel and purchased  
28 power costs and to a different dispatch of generating units to meet higher load.

29 Finally, APS multiplies this adjustment to its adjusted 2002 sales (which account  
30 for weather normalization, and year-end 2002 customer levels) of about 23.5

1 million MWh, to obtain its pro forma adjustment to fuel and purchased power  
2 expenses of \$120.584 million. Thus, while APS' total proforma fuel and  
3 purchased power cost (in dollars) is not as high as 2003 power costs would be, the  
4 pro forma cost per kWh does reflect the impact of higher loads.

5

6 **Q. Are the nature of the Company's proforma adjustments appropriate?**

7 A. Both adjustments seem appropriate as a base power cost which would be adjusted  
8 by a PPFAC. However, if an adjustor is not adopted, I am concerned that the  
9 Company will have essentially proformed one component of its costs to reflect  
10 2003 sales levels, while not all other components were similarly proformed to  
11 reflect those sales levels.

12

13 **Q. What is the effect of using 2003 loads to develop the average fuel and**  
14 **purchased power cost?**

15 A. Load growth tends to increase the Company's fuel and purchased power costs per  
16 kWh. To my knowledge APS has not provided an estimate of fuel and purchased  
17 power costs based on its lower adjusted 2002 sales, but the effect is substantial.  
18 Assuming that sales growth is served with incremental fuel and purchased power  
19 at a price of \$50/MWh (which is consistent with the forward electricity prices  
20 used in the Company's pro forma analysis), the Company's use of the higher sales  
21 figure would increase the pro forma average fuel and purchased power cost by  
22 approximately \$23 million.

23 APS has not, however, proformed a corresponding decrease in the cost per kWh  
24 of its fixed power supply costs. This raises a potential inconsistency, and a  
25 potential for APS to overrecover its total power supply costs.

26

27 **Q. What is your recommendation with respect to APS' use of 2003 sales levels in**  
28 **its derivation of pro forma fuel and purchased power costs per kWh?**

29 A. The Company's use of 2003 sales in this calculation would be reasonable in the  
30 context of a PPFAC. Therefore, if the Company is able to develop a PPFAC

1 mechanism that addresses the concerns that I have raised with respect to load  
2 growth, its pro forma fuel and purchased power costs would be – subject to the  
3 specific adjustments that I recommend below related to gas transportation costs  
4 and nuclear unit generation – an appropriate basis.

5 If the Commission instead determines that a PPFAC is not appropriate at this  
6 time, I recommend that the Company's pro forma fuel and purchased power  
7 expense be reduced to remove the effects of 2003 sales growth. I estimate that the  
8 associated reduction would be approximately \$23 million.

9

#### 10 **IV. PURCHASED POWER AND FUEL ADJUSTMENT** 11 **MECHANISM**

12

13 **Q. Please summarize your recommendations with regard to a purchased power**  
14 **and fuel adjustment mechanism.**

15 A. Staff recommends that if the Commission decides to approve an adjustor  
16 mechanism, the mechanism should include fuel as well as purchased power.  
17 However, Staff's primary recommendation is that the Commission should not  
18 approve such a mechanism for APS at this time. Below I will explain why Staff  
19 recommends against an adjustor that includes only purchased power, and will  
20 describe the unique circumstances that result in the recommendation that no  
21 adjustor be approved for APS.

22

23 **Q. Have you reviewed the Commission's findings, in Docket E-01345A-02-0403,**  
24 **with respect to a potential adjustment mechanism to track changes in APS**  
25 **purchased power costs?**

26 A. Yes, I have reviewed ACC Decision No. 66567, and also the October 2, 2003  
27 recommendation of ALJ Farmer. The draft order recommended approval of a  
28 Power Supply Adjustor, including fuel and purchased power costs, subject to a  
29 number of specific conditions, but the final Order appears to contemplate a  
30 mechanism that adjusts APS rates for changes in its purchased power costs, but

1 not fuel costs. A specific methodology for implementing the adjustment  
2 mechanism was not adopted.

3 It is my understanding that in the context of the present docket, the Commission  
4 intends to determine whether an adjustor should be implemented for APS and, if  
5 so, what the broad features of the adjustor should be.

6

7 **Q. How would a purchased power adjustor for APS work?**

8 A. In Docket E-01345A-02-0403, the Commission addressed the prospect of a  
9 purchased power adjustor conceptually, but did not present all the details of how  
10 it would be implemented. For the purpose of this discussion, I will assume a  
11 relatively simple purchased power adjustor designed to track changes in the  
12 Company's purchased power expenses.

13 Under this type of mechanism the Company's reference level of purchased power  
14 expenses would be established by the Commission, presumably on an annual  
15 basis. Retail rates would initially be set to collect this reference level of  
16 purchased power expense, along with the other components of the Company's  
17 cost of service. The Company's actual purchased power expenses would  
18 subsequently be measured, and compared to the reference level periodically, on a  
19 cost per kWh basis. To the extent that actual purchased power expenses turned  
20 out to be greater (less) than the reference level, the difference would subsequently  
21 be collected (returned) by APS over a future period.

22 The specific design and implementation of a purchased power adjustor (or other  
23 forms of adjustors) would entail a number of details, many of which were raised  
24 in the adjustor proceeding. These include the accounts that would be included,  
25 the amount of information to be monitored and filed, how often the adjustor could  
26 change, amortization schedules, the amount that rates would be able to increase  
27 because of the adjustor, etc. However, a purchased power adjustor that does not  
28 include fuel raises additional issues.

29

1 **Q. Would a simple adjustor mechanism focusing only on the Company's**  
2 **purchased power costs have important limitations or drawbacks?**

3 A. Yes, the Commission should consider several significant drawbacks that would be  
4 associated with an adjustor that focuses only on changes in the Company's  
5 purchased power expenses. These drawbacks stem from the fact that APS'  
6 present power supply includes not only purchased power, but also substantial  
7 amounts of gas-fired generation, and these resources can substitute for one  
8 another.

9 First, a simple adjustor mechanism reflecting only changes in APS purchased  
10 power costs would not effectively capture how a number of practical  
11 developments would affect APS' **net power supply costs**, including fuel and  
12 purchased power. From the Company's standpoint, this type of adjustor may not  
13 "make them whole" when prices are rising, and from the customer' standpoint,  
14 this adjustor may not pass along all power cost reductions.

15 Second, under some conditions, a simple adjustor mechanism focusing only on  
16 purchased power expenses (a "PPA") would not provide incentives for APS to  
17 operate its system in a least-cost manner, and could encourage APS to make  
18 power supply choices that actually increase its net power supply costs.

19 Alternative adjustor mechanisms that addressed only purchased power could  
20 potentially be developed, but to accurately track APS' net costs they would need  
21 to be fairly complex and would require extensive Commission review.

22  
23 **Q. Please explain the first concern, that a purchased power adjustor would not**  
24 **effectively capture changes in APS' net power supply costs.**

25 A. The problem is that purchased power expenses are only one component of APS'  
26 net power supply costs. Changes in purchased power expense are often  
27 accompanied by offsetting changes to the other components: **fuel consumption**  
28 **and sales for resale**. Two simple examples may be illustrative.

29 First, consider an instance in which, shortly after the reference level of purchased  
30 power expense is established, wholesale power market prices decline significantly

1 (say, from 3.5 cents/kWh to 3 cents/kWh) while prices for fuel at APS' gas-fired  
2 generating units are unchanged (at, say, 3.3 cents/kWh). In response to this  
3 change, it will tend to be cost-effective for APS to increase purchases from the  
4 short-term power market at 3 cents/kWh, while backing down production from its  
5 marginal gas-fired units at 3.3 cents/kWh. In this example the PPA would show  
6 APS' purchased power expenses greater than the reference level, indicating that  
7 APS is undercollecting, even though APS' net power supply costs have declined.

8 Alternatively, consider an instance in which the Company's Palo Verde nuclear  
9 units are actually available to produce significantly more energy than assumed in  
10 the development of the reference level of purchased power expense. The  
11 additional production of nuclear energy at relatively low fuel cost will reduce  
12 APS' net power supply costs. But if APS has purchased its forecasted electricity  
13 needs for the year in advance, using forward contracts, the savings to APS would  
14 come through reduced dispatch of its higher-cost gas-fired units or additional  
15 resales in the short-term electricity market. In this example, APS' actual  
16 purchased power expenses would not decrease, because they are locked in  
17 through forward purchases. Instead, the additional Palo Verde energy would  
18 allow APS to make some unanticipated short-term resales. The related revenues,  
19 and the associated overcollection of power supply costs, would not be captured by  
20 the PPA.

21 These examples show that an adjustor designed to reflect only changes in  
22 purchased power expenses (and not fuel, or sales for resale) could realistically  
23 indicate that APS is undercollecting in instances where APS' net power supply  
24 costs have increased only modestly, or actually decreased. Similarly, a PPA may  
25 not capture instances in which APS' net costs have legitimately increased. Other  
26 practical examples could be developed to illustrate the limitations of an adjustor  
27 that focuses only on purchased power expenses. Note that in these examples APS  
28 is assumed to pursue the economic course of action in response to changing fuel  
29 prices or power market conditions. The concern is simply that the PPA would not  
30 accurately depict the changes in APS' net costs.

31

1 **Q. Please explain the second concern, that an adjustor focusing only on**  
2 **purchased power expenses could provide incentives that encourage APS not**  
3 **to pursue an economic course; i.e. to make power supply choices that**  
4 **increase its net power supply costs.**

5 A. The primary concern derives from the potential economic substitution between  
6 purchasing power and generating energy from APS-owned generating units.  
7 Because increases in purchased power expenses would be recoverable through the  
8 adjustor, while changes in fuel expenses at APS units would not, APS would  
9 generally have an incentive to maximize market purchases in lieu of generating  
10 energy from its own units, even if the latter were the cheaper option. This  
11 substitution dynamic can be significant in the APS power supply, which contains  
12 substantial amounts of dispatchable owned resources (particularly the Company's  
13 gas-fired steam and combined cycle units, along with Track B purchases from the  
14 PWEC units during summer months). APS has the ability to adjust output from  
15 these resources in response to changing prices for fuel and power.

16  
17 **Q. Could a simple PPA be modified to address the concerns that you have**  
18 **raised?**

19 A. Possibly, but simple modifications would probably not make a PPA very effective  
20 at capturing changes in the Company's net power supply costs. This is because  
21 purchased power volumes and prices are each subject to significant variation from  
22 month to month and year to year, making simple approximations (e.g., applying  
23 observed changes in electricity market prices to the volumes of purchased power  
24 assumed in the reference cost analysis) subject to significant errors. In order to  
25 capture these net changes accurately, a more detailed analysis (resembling a full  
26 adjustor that tracks actual fuel expenses and sales for resale) would be needed.

27  
28 **Q. In view of the foregoing, what is Staff's recommendation with respect to a**  
29 **purchased power adjustor?**

30 A. For the reasons above, and considering APS' particular power supply mix, Staff  
31 believes that an adjustor mechanism focusing solely on purchased power expenses



1 is not advisable. The preferable options range from no adjustor mechanism at all  
2 (i.e., a fixed retail rate) to a “full” adjustor designed to reconcile all changes in  
3 APS’ fuel costs, purchased power costs, and resales (i.e., a purchased power and  
4 fuel adjustor, or “PPFAC”).

5  
6 **Q. May there be some circumstances in which a full adjustor, including fuel and**  
7 **purchased power, is preferable to a fixed rate?**

8 A. Yes, although, there are usually legitimate tradeoffs among these options. In  
9 Docket E-01345A-02-0403, Staff identified a number of advantages and  
10 disadvantages associated with a PPFAC; these remain valid today. Specifically,  
11 Staff identified the following **advantages**:

- 12 1. The reporting requirements and forecasts facilitate utility  
13 planning and Staff overview of costs;
- 14 2. An adjustor that works correctly, over time, reduces the  
15 volatility of a utility’s earnings and the risk reduction can be  
16 reflected in the cost of equity capital in a rate case and result in  
17 lower rates;
- 18 3. Adjustors can create price signals to consumers, although the  
19 effectiveness is reduced considerably when a band is included  
20 and a twelve month rolling average is used;
- 21 4. Adjustors can help reduce the frequency of rate cases;
- 22 5. Regulatory lag between the incurrence of an expense and its  
23 recovery is reduced, and generational inequities are also  
24 reduced.

25 The **disadvantages** identified by Staff were as follows:

- 26 6. Adjustors can reduce incentives to minimize costs.
- 27 7. An adjustor that includes fuel or purchased power costs  
28 potentially biases capital investment decisions toward those  
29 with lower capital costs and higher fuel costs;
- 30 8. Adjustors create another layer of regulation, in addition to rate  
31 cases;
- 32 9. An adjustor can shift a disproportionate portion of the risk of  
33 forced outages and systems operations from shareholders to  
34 ratepayers;
- 35 10. Adjustors result in piecemeal regulation, in that they reflect an  
36 increase in one expense but ignore potential offsetting savings  
37 in other costs;

- 1 11. Adjustors are complex and often difficult for analysts to read  
2 and interpret, and are difficult to explain to customers;  
3 12. Proper monitoring of adjustor filings and audits require the  
4 devotion of significant Staff resources;  
5 13. Under an adjustor rates are less stable, resulting in rates  
6 changing frequently, making it difficult for customers to plan  
7 energy consumption and the purchase of energy consuming  
8 appliances.  
9

10 **Q. What other empirical circumstances bear on the advisability of an adjustor**  
11 **mechanism?**

12 A. Empirical considerations which may affect the advisability of an adjustor  
13 mechanism include the prospective volatility of fuel and/or purchased power  
14 expenses, the proportion of the utility's revenue requirement which is subject to  
15 such volatility, and the rate of load growth which can be expected. Utilities with  
16 a large proportion of their costs subject to volatility, based on events outside of  
17 their control, and with relatively low load growth, are likely to be appropriate  
18 candidates for adjustor mechanisms.

19 In the specific circumstances facing APS, natural gas prices (including spot prices  
20 and futures contracts) have exhibited substantial volatility in recent years, and  
21 appear likely to continue to do so in the near future. As shown in Exhibit DCS-3,  
22 the Company's power supply mix in the near future will rely significantly on  
23 energy from natural gas-fired generating units and purchases, and (to a lesser  
24 extent) on short term power purchases. Gas costs represent a large fraction of the  
25 Company's net fuel and purchased power costs and a significant fraction of its  
26 total annual revenue requirement. These costs are not entirely out of APS'  
27 control, however, as APS can (and presently does) reduce its exposure to potential  
28 market price changes by hedging (e.g., by purchasing fuel well before it is  
29 consumed, or utilizing future contracts or options). In the context of considering  
30 an adjustor mechanism, it is also important to note that a very substantial portion  
31 of the Company's power supply costs are fixed.  
32

1 **Q. Do the empirical circumstances in APS' case raise concerns with a fuel and**  
2 **purchased power adjustor that were not discussed explicitly in the previous**  
3 **proceeding?**

4 A. Yes. Staff is concerned that if APS continues to experience substantial load  
5 growth (i.e., growth in retail kWh sales), a PPFAC could lead to overrecovery of  
6 total power costs.

7 Specifically, a large fraction of APS' power costs are fixed costs (e.g.,  
8 depreciation, return on equity, fixed O&M) associated with its owned generating  
9 units. Customers pay for these fixed costs as part of their volumetric rate. The  
10 concern is that as sales grow, APS will essentially be collecting more money from  
11 retail customers for its fixed power costs, even though such costs do not increase  
12 commensurately. The PPFAC, at least in the form proposed by APS and  
13 discussed above, would not recognize this. That is, while a PPFAC would  
14 compensate APS for observed increases in its fuel and purchased power costs per  
15 kWh caused by load growth, it would not reflect offsetting declines in cost per  
16 kWh sold associated with the fixed components of power supply costs. This is an  
17 example of the "piecemeal regulation" concern cited by Staff in Docket E-  
18 01345A-02-0403; its effect is that APS stands to achieve increasing net power  
19 cost margins associated with load growth.

20  
21 **Q. In this context, is growth in APS sales a significant issue?**

22 A. Yes, the Company's retail sales increased at an average rate of over 3 percent per  
23 year between 1997 and 2002<sup>2</sup>, and APS projects growth to continue at an average  
24 rate of over 4 percent per year over the next five years.<sup>3</sup>

25  
26 **Q. Have you been able to estimate what impact a PPFAC might have in these**  
27 **circumstances?**

28 A. Yes, Exhibit DCS-5 illustrates how load growth of 4 percent (equivalent to the  
29 annual growth forecast by APS) would affect the Company's power supply costs

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<sup>2</sup> Supplement to APS 2002 Annual Report

<sup>3</sup> APS 2003 Long Range Forecast (August 2003)

1 and collections from ratepayers. Key points from this illustration are the  
2 following:

- 3 ○ Fuel and purchased power costs represent well under half of APS' total power  
4 supply costs.
- 5 ○ Much of the Company's power supply costs are fixed, and are not included in  
6 fuel and purchased power. These costs - which include depreciation, return on  
7 equity, and income taxes associated with APS owned generating plants - are  
8 not driven by sales. The actual fixed costs in APS rates will depend on  
9 several factors, including whether the PWEC units are rate based. For the  
10 purpose of this illustration I have used a figure of \$500 million which is  
11 within the range of potential outcomes.
- 12 ○ Assuming that sales growth of 4 percent is supplied with a combination of  
13 purchased power and increased generation from APS units, at an average cost  
14 of about \$50/MWh, APS' actual fuel and purchased power costs per kWh  
15 would increase, leading to an undercollection of about \$27 million. Under a  
16 simple PPFAC, this amount would ultimately be collected from ratepayers in  
17 a future period.
- 18 ○ APS' fixed power supply costs are not driven by sales<sup>4</sup> in the near term, and  
19 therefore decline on a cents per kWh basis by 4 percent in this example. APS  
20 would effectively overcollect for these fixed power supply costs by about \$20  
21 million. Under a simple PPFAC mechanism, this overcollection would not be  
22 tracked or returned to ratepayers.

23  
24 This example illustrates that if retail sales increase significantly, a simple adjustor  
25 combined with based rates could result in a windfall to APS on the order of \$20  
26 million. Undercollections in one portion of power supply costs – fuel and  
27 purchased power – would be reconciled through the PPFAC while overcollections  
28 in fixed power supply costs would not. Note that APS total power supply costs

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<sup>4</sup> In actual practice, some of the fixed power supply costs (e.g., depreciation, return) would tend to remain constant or decrease over time, while others (e.g., power plant O&M) would tend to increase. Because a substantial fraction of APS' fixed power supply costs are of the former type, the results illustrated here are not strongly sensitive to this breakdown and may be conservative.

1 (including the components that are increasing and decreasing on a cents/kWh  
2 basis) track relatively closely to those being collected in rates.  
3

4 **Q. Does the concern about net revenues associated with load growth need to be**  
5 **addressed?**

6 A. Yes. APS has experienced significant load growth during recent years and  
7 expects continued robust growth in the future. Further, fixed costs (which would  
8 not be included in the PPFAC) make up a large fraction of APS' total power  
9 supply costs. Due to these circumstances, Staff believes that the load growth  
10 issue is a particular concern in the context of the APS system. Staff believes that  
11 the Commission should not adopt an adjustor in this case if the issues associated  
12 with load growth cannot be adequately addressed. Staff would, however, be  
13 willing to review suggestions from the Company in its rebuttal case as to how to  
14 design an adjustor that appropriately addresses these issues.  
15

16 **Q. Given the respective advantages and disadvantages, what is Staff's present**  
17 **recommendation?**

18 A. Considering the context of APS' present power supply, Staff recommends against  
19 a PPFAC.  
20

21 **Q. Could a PPFAC potentially be developed that would address the concerns**  
22 **you have presented?**

23 A. Yes. A more complex adjustor could attempt to prevent windfall gains resulting  
24 from load growth. For example, the earnings test proposed by Staff in Docket E-  
25 01345A-02-0403 would have accomplished this objective. Similarly, in the past  
26 Colorado has taken steps (e.g., an earnings test, exclusion of purchased power  
27 capacity costs from the PPFAC) to address this problem. However, such steps  
28 would likely be fairly complex and more difficult to administer than the  
29 mechanisms that have thus far been considered in this proceeding and in Docket  
30 E-01345A-02-0403.  
31

1 **Q. Would the concerns that you have presented exist without a PPFAC?**

2 A. Yes, the concerns would still be relevant in the absence of an adjustor. An  
3 adjustor would exacerbate the concern, however, because it would pass through to  
4 ratepayers the portion of APS power supply costs (fuel and purchased power) that  
5 is likely to increase as a result of load growth.

6  
7  
8 **Q. Could other modifications to the PPFAC concept help provide the Company  
9 with incentives to “hedge” and to otherwise keep down power costs?**

10 A. Yes, a PPFAC could contain a “deadband” range. Rather than triggering a full  
11 reconciliation when a certain amount of over- or under-collection was reached<sup>5</sup>, as  
12 had been proposed in Docket E-01345A-02-0403, a deadband would define an  
13 amount of annual variation from the base that would never be collected.

14  
15 **Q. Please explain more fully what you mean by a “deadband” range, and how it  
16 compares to the approach proposed by APS in the recent adjustor  
17 proceeding.**

18 A. The Power Supply Adjustor mechanism proposed by APS in Docket E-01345A-  
19 02-0403 would track over- and under-collections outside a bandwidth in a  
20 Balancing Account, with a maximum threshold of \$50 million. APS proposed  
21 that if and when the Balancing Account passed the \$50 million threshold, a new  
22 energy-based charge should be created to amortize the full balance over a one-  
23 year period, and the current Balancing Account reset to zero. In an instance when  
24 APS’ cumulative actual power supply costs exceeded those in the current base  
25 power supply charge by more than \$50 million, APS would have ultimately  
26 recovered the entire difference (along with interest) from customers.

27 Staff’s recommendation is that if a PPFAC is implemented, it should incorporate  
28 a deadband range approach, with the following key features:

29 ? Variances of net fuel and purchased power costs (i.e., the  
30 difference between APS’ actual net costs and those that

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<sup>5</sup> The trigger discussed in Docket E-01345A-02-0403 would only delay when the adjustor begins to provide recovery, rather than limiting the amount of the recovery.

1 APS collected in the base power supply charge) would be  
2 calculated once per year, on a regular cycle;

3 ? If the annual variance in net fuel and purchased power costs  
4 exceeds the prescribed deadband range, the variance in  
5 excess of the deadband would be collected from (returned  
6 to) customers over the following year, via an energy-based  
7 charge (credit). To the extent that the variance in net fuel  
8 and purchased power costs is less than the deadband range,  
9 no adjustment would be made for that year.

10 ? Over/under collections of fuel and purchased power costs  
11 would not be carried over from one year to the next.

12 ? The base power supply charge would remain constant, at  
13 the level established in the present rate case, until modified  
14 in a future rate case.

15  
16 **Q. Do you recommend a specific deadband range that would apply in the event**  
17 **that the Commission chooses to implement a PPFAC for APS?**

18 A. The choice of the deadband figure should balance several objectives. First, in  
19 order to provide the Company with an incentive to control its costs, the deadband  
20 range should be sufficiently large that the Company's actual costs have a  
21 substantial probability of actually falling within the range. Too small a deadband  
22 range would not accomplish this goal, and would also expose customers to  
23 PPFAC adjustments for relatively small changes in fuel and purchased power  
24 costs. Second, the deadband range should not be so large that the Company  
25 suffers serious financial harm if actual fuel and purchased power costs turn out in  
26 the high end of the range.

27 I believe that a deadband range of plus or minus \$20 million would accomplish  
28 these objectives. I should note that, however, that this deadband could regularly  
29 be exceeded if APS load growth continues and the adjustor is not modified in  
30 some fashion to reflect the effect of load growth.

31  
32 **Q. How does the "deadband" approach differ from APS' proposal in Docket E-**  
33 **01345A-02-0403, and from the adjustor contemplated in the Commission's**  
34 **Order in that docket?**

1 A. The primary difference is that under the approach that Staff presents in this case,  
2 only net cost changes outside the deadband range would be passed through to  
3 customers. Over a significant range of actual net costs, APS would bear the costs  
4 and rewards of the fuel and power procurement choices that it makes, giving APS  
5 a significant direct incentive to control its net power costs. This feature  
6 addresses, to a significant degree, one of the key concerns identified by Staff (and  
7 by other parties) that would otherwise be associated with a PPFAC. The annual  
8 review process proposed by Staff is intended to reduce the frequency and burden  
9 associated with the review of APS' actual power supply costs.

10  
11 **Q. What is your recommendation regarding the conditions approved by the**  
12 **Commission in Decision No. 66567?**

13 A. Staff recommends that an adjustor include Condition 1, which would allow  
14 review of the workings of the adjustor after three years. Staff also believes that if  
15 an adjustor is implemented, it will be appropriate to adopt the conditions in  
16 Decision No. 66567 with the exception of Staff Conditions 6 and 11.

17  
18 **Q. Please discuss how the Company's procurement choices will affect its future**  
19 **net power costs, and the considerations associated with how the Commission**  
20 **will review those choices.**

21 A. As discussed above, natural gas fired generation and short-term power purchases  
22 play significant roles in the APS power supply. As a result, APS actual future  
23 power costs will sometimes depend significantly on the procurement choices  
24 (e.g., when to purchase fuel or power on a forward basis, how much to purchase  
25 and for how long) that APS makes. The outcomes of such decisions are likely to  
26 attract scrutiny if a PPFAC is implemented, because customers may directly bear  
27 those outcomes.

28 In California and some other U.S. states, a lack of clarity about these parameters  
29 has sometimes resulted in disagreements as to whether utilities could have  
30 avoided substantial excess power costs, and whether the utilities should be  
31 allowed to collect them from retail ratepayers. In particular, in the aftermath of



1 the Western power crisis of 2000-01, some utilities argued that they failed to  
2 hedge their market exposure (e.g., by purchasing forecasted needs ahead of time  
3 through forward contracts) because there was uncertainty as to how such  
4 commitments would be evaluated for retail rate recovery.

5 APS has indicated that its present practice is to purchase (or otherwise hedge the  
6 cost of) a majority of its forecasted fuel and power needs ahead of time. While it  
7 is appropriate that APS has a strategy, and some degree of hedging is advisable, I  
8 am not aware that APS and the Commission have an understanding as to what the  
9 goals of APS' hedging strategy should be.

10 Particularly if an adjustor mechanism is adopted, it will be useful for Arizona  
11 regulators to maintain a dialogue (or at least an understanding of basic principles)  
12 with APS regarding the objectives of its procurement and hedging activities and  
13 the appropriate tools for it to use. Such a dialogue would help to avoid  
14 misunderstandings, and would maximize the likelihood that APS' hedging  
15 activities are oriented toward goals that the Commission supports.

16 In context of the present case, I would recommend that the Commission set some  
17 broad ground rules for the design and implementation of APS' procurement  
18 strategy. Specifically, I recommend that the Commission consider the following  
19 guidelines:

- 20 ? The presence of a PPFAC does not mean that APS should  
21 adopt a strategy of purchasing its fuel and power primarily  
22 from the spot market. Rather, APS should continue to  
23 judiciously use forward purchases and other types of  
24 transactions to reduce the expected cost and/or risk of the  
25 portfolio.
- 26 ? Forward purchases and sales, options, and other derivative  
27 transactions should be conducted solely for the purpose of  
28 hedging APS' retail book, and should not be used for  
29 speculation.
- 30 ? APS should base its procurement decisions on appropriate  
31 risk management tools and analysis, and proper market  
32 intelligence, regarding its market exposures and the  
33 products available to hedge those exposures.

? APS' transaction strategy and implementation will be subject to after-the-fact review by the Commission. The prudence of APS' procurement choices will be evaluated based on the pertinent information (e.g., market fundamentals, forecasted power requirements, the price of the products available) that was available at the time the choices were made (and on the appropriateness of APS' strategy) rather than on how the transactions "turned out" in hindsight.

? APS should maintain proper records regarding its hedging strategy, the information that it reviewed in evaluating potential transactions for the APS system book, and the rationale for entering into (or choosing not to enter into) specific transactions.

While these guidelines may put some burden on APS, Staff believes that they are ultimately in the interest of both APS and ratepayers because they serve to define expectations and avoid potential costly outcomes of the type that can lead to disallowances.

## **V. GAS TRANSPORTATION COSTS**

**Q. Please summarize your concerns regarding APS' estimate of natural gas transportation costs.**

A. APS' pro forma analysis of fuel and purchased power costs includes an increase in natural gas transportation costs. The increase is based in part on the assumption that the Company will need to make significant monthly firm purchases of gas transportation service from the capacity release market. As I will explain more fully below, my review indicates that APS' estimate of gas transportation costs is somewhat overstated, in part because it understates the amount of firm transportation that will be available under existing contracts at more favorable prices. To address this issue, I recommend that the Company's pro forma gas transportation costs be reduced by about \$4.6 million annually if the PWEC generating units are rate based, and by about \$1.5 million if the PWEC assets are not rate based.

**Q. Please provide a brief overview of the Company's natural gas purchases.**

1 A. APS and PWEC purchase the vast majority of their natural gas requirements from  
2 producers located in the Permian Basin in west Texas and southeast New Mexico;  
3 the San Juan Basin in northwest New Mexico and southwest Colorado; and the  
4 Waha trading hub. Prior to September of 2003, the gas from these basins was  
5 transported by El Paso Natural Gas, a FERC jurisdictional interstate pipeline,  
6 under a full requirements (FR) contract jointly held by APS/PWEC. The FR  
7 contract contained no limit on the amount of gas that APS/PWEC could purchase,  
8 but it was subject to capacity constraints on El Paso's pipeline system including  
9 the primary receipt points specified in the contract. To the extent that customer  
10 nominations exceeded capacity at a given receipt point, nominations were reduced  
11 on a *pro rata* basis.<sup>6</sup> Customers unable to receive all of their nominated firm  
12 volumes were allowed to re-nominate service from other receipt points.

13 In order to reduce the incidence of pro rata allocations and improve the reliability  
14 of firm service on El Paso, the FERC in an Order issued July 9, 2003 directed that  
15 FR contracts be converted to contract demand (CD) contracts, effective  
16 September 1, 2003. CD contracts provide firm customers the right to transport  
17 gas up to specified quantity limitations at delivery points designated in the  
18 contracts. The primary source of capacity to support these new contract demands  
19 is El Paso's unsubscribed system capacity, which was historically being used to  
20 supply FR customers.<sup>7</sup> Unsubscribed capacity includes the rights to capacity on  
21 El Paso turned back by California local distribution companies. This turned-back  
22 capacity was divided into three blocks: Block I capacity has alternate receipt point  
23 rights unless the capacity is sold for maximum tariff rates and, in that event, it has

---

<sup>6</sup> In recent years, gas supplies from San Juan have been less expensive than gas from Permian and Anadarko, making San Juan the preferred gas supply area for El Paso customers. As a result, San Juan nominations have regularly exceeded available capacity resulting in frequent pro rata reductions in nominations. In contrast, nominations for gas supplies from the other basins connected to El Paso (Permian and Anadarko) were rarely reduced.

<sup>7</sup> In this context, unsubscribed capacity means El Paso's total available system capacity less the capacity under contract to CD customers plus a reasonable amount of reserved for small FR customers not subject the FERC's conversion order.

1 primary receipt point rights only to the Permian and Anadarko Basins. Block II  
2 turned back capacity has primary access to all system receipt points including the  
3 San Juan Basin, but can be recalled by northern California shippers. Block II  
4 capacity also has primary deliveries to Topock in California. Block III capacity  
5 has primary access rights to all system receipt points. The FERC also directed El  
6 Paso to make additional capacity available to former FR customers through the  
7 Line 2000 Power-Up Project (“Power-Up”).<sup>8</sup>  
8

**Q. How did El Paso allocate the unsubscribed capacity among the converting FR customers?**

9 A. The FERC directed El Paso to apportion the unsubscribed capacity among FR  
10 customers using each customer's pro rata share based on its monthly demand over  
11 the 12 months ending August 31, 2002. The APS/PWEC share of the allocated  
12 capacity comprises four categories: Base, Line 2000, Block and Power-Up. The  
13 Base and Line 2000 capacities have primary access to all system receipt points.  
14 As noted above, the Block capacity derives from capacity turned-back by  
15 California local distribution companies and is divided into three blocks. The vast  
16 majority of APS/PWEC’s block capacity is associated with Block II. Finally,  
17 the Power-Up capacity has receipt point rights only to Permian. Exhibit DCS-6  
18 shows monthly APS/PWEC transportation capacities on El Paso, including the  
19 firm and non-firm designations that APS has assumed in its pro forma analysis.  
20 As shown on the exhibit, the total CD capacity allocated to APS/PWEC varies  
21 monthly from a minimum of 98,000 MMBtu/day in February to a maximum of  
22 385,000 MMBtu/day in August.

**Q. Please summarize the Company’s calculation of gas transportation costs for the adjusted test year.**

---

<sup>8</sup> Rates on El Paso were established pursuant to a Settlement entered into in 1996. The 1996 Settlement set the current rates and terms and conditions of service for a ten-year period, i.e., until January 1, 2006. Service under the new CD contracts will be charged at rates established in the 1996 Settlement.

1 A. The Company has assumed that a portion of the daily gas requirements for the  
2 APS/PWEC gas-fired generating units will be met with the allocated Base and  
3 Line 2000 CD entitlements from the FERC RP00-336 proceeding.<sup>9</sup> As shown in  
4 the “Firm Capacity” portion of Exhibit DCS-6, these entitlements vary monthly  
5 from a low of 53,000 MMBtu/day in February to a high of 172,000 MMBtu/day  
6 in August. To put these entitlements in context, the minimum and maximum daily  
7 gas requirements for the APS/PWEC units for February 2003 were estimated at  
8 approximately 51,000 and 226,000 MMBtu/day respectively. For August 2003,  
9 the corresponding quantities were 123,000 and 303,000 MMBtu/day.

10 Daily gas requirements in excess of the Base and Line 2000 entitlements are  
11 assumed to be met with firm purchases of pipeline capacity in El Paso’s capacity  
12 release market, rather than with the Block and Power-Up CD entitlements  
13 allocated to APS/PWEC in Docket RP00-336. Capacity release is a FERC  
14 approved program that allows shippers of gas on El Paso to sell or purchase  
15 surplus capacity at market based rates. The Company’s calculation assumes that  
16 APS/PWEC will purchase at the beginning of each month sufficient firm release  
17 capacity to meet the projected maximum daily requirement for the month at a rate  
18 of almost twice that paid for firm Base and Line 2000 CD service.<sup>10</sup>

19 On days when the sum of the Base and Line 2000 CD entitlements and the  
20 capacity release purchases exceed the projected daily gas requirements, the  
21 Company’s calculation assumes that the excess will be released on a daily basis at  
22 a rate equal to one fourth of the price to acquire that capacity.<sup>11</sup> Based on the  
23 projected daily gas requirements for the APS and PWEC gas fired generating  
24 units in the adjusted test year, the assumed capacity release purchases and sales,  
25 and the assumed charges for CD and capacity release transportation services, the

---

<sup>9</sup> The Line 2000 capacity is an allocation of recently completed capacity. Base capacity is unsubscribed system capacity.

<sup>10</sup> The basis for this rate is Sheet 23 of the El Paso Tariff. That is, the Company assumes it will pay a blend of the maximum daily base reservation rates for transportation from the San Juan and Permian basins to Arizona.

<sup>11</sup> Although the Company was unable to provide support for this assumption, it contends that it is reasonable because daily releases of capacity are less valuable than monthly releases.

1 Company estimated a net transportation cost of \$20.5 million. This calculation is  
2 summarized in Exhibit DCS-7.<sup>12</sup>

**Q. Why did the Company not utilize in its calculation of pro forma transportation costs the Block and Power-Up CD capacity allocated to APS/PWEC in RP00-336?**

3 A. The Company contends that the Block and Power-Up capacity allocated to  
4 APS/PWEC in RP00-336 is less firm than the Base and Lone 2000 capacity.<sup>13</sup> In  
5 comments filed with the FERC in Docket RP00-336, APS/PWEC argued that: (i)  
6 Block II capacity is recallable by California customers; and (ii) the primary  
7 delivery points associated with the Block capacity are not usable because they are  
8 located in California, thus requiring the Company to re-nominate to secondary  
9 delivery points in its market area. Since secondary delivery points would be  
10 scheduled at a lower priority than primary points, the risk of curtailment would be  
11 increased.<sup>14</sup> In addition, APS/PWEC has argued that there is insufficient pipeline  
12 capacity connecting El Paso's northern and southern systems to ensure that gas  
13 delivered to Topock will be delivered to the Arizona market area. A map  
14 depicting the major features of the El Paso pipeline system is shown in Exhibit  
15 DCS-8.

**Q. Do you agree with these arguments?**

16 A. First, it is true that California customers may recall Block II capacity. To do this,  
17 they must at least match the rate in the contract covering the capacity to be  
18 recalled and subscribe to the capacity for a term of longer than one month. If a  
19 customer seeks to recall the capacity for a term of less than one month, it must

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<sup>12</sup> Note that I attempted to replicate the Company's calculation, but fell short by approximately \$0.5 million. Our request for the workpapers supporting the Company's estimate is currently outstanding.

<sup>13</sup> See response to LCA 19-461, which is attached as Exhibit DCS-6.

<sup>14</sup> See Joint Answer of Arizona Public Service Company and Pinnacle West Energy Corporation to Request of El Paso Natural Gas Company for Clarification or Rehearing, Docket RP00-336, September 16, 2003.

1 agree to pay the maximum rate.<sup>15</sup> These recall conditions may limit the  
2 likelihood that recalls will be frequent.

3 There is almost no operating history under the new CD regime (which was  
4 implemented in September 2003) that would provide a basis for estimating with  
5 confidence how often Block II capacity will be recalled, whether recalls will be  
6 limited to peak periods, or how much of the Block II capacity might actually be  
7 recalled. Despite this lack of operating history, it seems reasonable to assume that  
8 if Block II capacity is recalled, it is more likely to occur in the on-peak months.  
9 Similarly, there is little market history upon which to base the likely availability  
10 and price of release capacity during periods when Block II capacity might be  
11 recalled. This is significant because if California customers were to recall Block  
12 II capacity for economic reasons (i.e., because it provides them access to gas  
13 priced below that available on other pipelines), APS/PWEC might be able to  
14 replace the recalled capacity with purchases in the release market at a limited  
15 incremental cost.

16 Regarding the second claim, the Company itself notes in comments filed in  
17 Docket RP00-336 that the FERC has already accepted its argument and directed  
18 El Paso to modify the transportation service agreements to incorporate primary  
19 delivery points located in its historic market area.<sup>16</sup>

20 Regarding the third claim, the Company itself has argued that the existing  
21 allocations of the north-to-south crossover capacity are based on customer  
22 delivery point preferences provided to El Paso in December 2002, long before the  
23 FERC clarified that APS/PWEC and other FR customers could re-designate  
24 delivery points on their Block capacity. Consistent with this argument, the  
25 Company has requested the FERC to direct El Paso to re-allocate the north-to-  
26 south capacity using allocation factors that reflect re-designated delivery points.

27 While such a re-allocation would not guarantee APS/PWEC full use of the San

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<sup>15</sup> FERC Order on Rehearing, July 9, 2003, Docket RP00-336, page 71

<sup>16</sup> See Joint Reply Comments of Arizona Public Service Company and Pinnacle West Energy Corporation to Technical Conference and Associated Filings, page 1, November 3, 2003 in RP00-336

1 Juan receipt points associated with its Block II capacity entitlements, it would  
2 clearly enhance the reliability of that capacity.

3 For the above reasons, I believe the reliability of Block II capacity is likely to be  
4 greater than that assumed by the Company in its calculation of transportation  
5 costs.

6

**Q. Are there other points that you would like to make regarding the issue  
of gas supply reliability?**

7 A. Yes, there are at least two additional points that I believe are relevant. The first  
8 relates to the Power-Up capacity allocated to APS/PWEC in RP00-336, which  
9 accounts for 41 percent of the total capacity that the Company classified as non-  
10 firm in its pro forma analysis. Since the Power-Up project makes new capacity  
11 available through the addition of compression to the Line 2000 project, and its  
12 primary receipt points are located in the Permian basin, this capacity will not be  
13 subject to the constraints that could limit the reliability of Block II capacity.  
14 Also, as I noted earlier, the Power-Up capacity is not subject to recalls by  
15 California shippers, as is Block II. Thus, it would appear that at least 41 percent  
16 of the capacity that APS has designated as non-firm in its pro forma analysis  
17 could be reasonably relied upon to displace more costly capacity release  
18 purchases.

19 My second point relates to the fact that in developing its pro forma gas  
20 transportation costs, APS assumed that it will need to purchase sufficient firm  
21 monthly transportation to meet the simulated gas requirements for the single  
22 highest day of usage in each month. These fuel requirements include generation  
23 to serve APS' own load requirements, as well as sales for resale on a daily or  
24 hourly basis. APS would only conduct such sales, and would only purchase firm  
25 transportation to support them, if it is cost-effective to do so. It is not clear that  
26 APS would purchase firm monthly transportation to support spot market energy  
27 sales (which typically feature limited profit margins), as the Company's pro forma  
28 analysis effectively assumes. It is reasonable to expect that APS will weigh the  
29 costs and risks associated with potential transaction strategies, choosing a strategy



1 that seeks to limit expenses while maintaining a reliable fuel supply. This process  
2 is likely to yield a less costly outcome than that assumed in the pro forma  
3 analysis.  
4

5 **Q. Given the foregoing, what is your recommendation with respect to gas**  
6 **transportation costs?**

7 A. Some judgment is required here. On one hand, there are a number of  
8 uncertainties associated with the transition from the historical FR contract regime  
9 to a CD regime. As explained above, the Company's pro forma estimate of gas  
10 transportation costs is based on a number of significant assumptions (e.g., market  
11 prices for monthly capacity release purchases and daily capacity release sales,  
12 how often certain transportation rights will be recalled, APS' own procurement  
13 strategy under the new CD regime) that cannot be tested against any significant  
14 operating history. In fact, it is possible that the appellate court could choose to  
15 remand the case back to FERC for further action, raising uncertainty about the  
16 ultimate allocations and other details of the CD regime.

17 On the other hand, it does appear that a transition to a CD regime is in progress,  
18 and that this will increase costs to APS by some amount. I understand that on  
19 September 1, 2003, El Paso actually terminated FR transportation service to  
20 APS/PWEC and replaced it with CD service in a manner consistent with the  
21 FERC orders in RP00-336. My recommendation therefore reflects the new CD  
22 regime using the Company's general approach and assumptions, but adjusted to  
23 reflect the specific concerns raised above regarding the amount of additional firm  
24 transportation that APS will need to purchase.

25 Specifically, I believe that it is reasonable to assume that 75 percent of  
26 APS/PWEC's entitlement to Block and Power-Up capacity can be utilized to  
27 deliver gas to APS/PWEC generating units in all months, at a reservation rate of  
28 \$0.1636/MMBtu/day.<sup>17</sup> This approach is equivalent to assuming full availability  
29 of the Power-Up project in all months and a substantial rate of recall for the Block  
30 allocations in certain high demand months. I assume that the balance of APS'

1 transportation needs will be purchased from the capacity release market on a  
2 monthly basis, using the Company's approach and price assumptions. Using this  
3 method, I estimate a total net transportation cost of about \$15.9 million per year, a  
4 reduction of \$4.6 million from the Company's pro forma analysis. Exhibit DCS-  
5 10 summarizes this calculation.  
6

**Q. Did the Company also estimate the net transportation cost under a scenario in which PWEC units are not rate based?**

7 A. Yes. APS estimates that the net cost of transporting gas on the El Paso pipeline to  
8 meet its daily gas requirements (including those associated with the Track B  
9 purchases) in the adjusted test year at \$11.98 million. As with the PWEC rate  
10 base scenario, the Company's calculation assumes that all of the Base and Line  
11 2000 capacity allocated to APS/PWEC in FERC proceeding RP00-336 will be  
12 available to meet APS' gas requirements. Similarly, daily gas requirements in  
13 excess of the Base and Line 2000 entitlements are assumed to be met with firm  
14 capacity purchases in the capacity release market.

**Q. Do you agree with the Company's estimate?**

15 A. No. For the reasons given above regarding the Company's calculation under the  
16 PWEC rate base scenario, I believe that the APS analysis overstates the amount of  
17 capacity release purchases that it will need to make. Assuming that APS will  
18 retain 100% of the APS/PWEC CD entitlements, and that 75 percent of the Block  
19 and Power-Up capacity can be treated as firm, I estimate an adjusted test year  
20 transportation cost of approximately \$10.5 million, or \$1.48 million less than the  
21 cost estimated by the Company. This calculation is summarized in Exhibit DCS-  
22 11.

## **VI. NUCLEAR UNIT AVAILABILITY**

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<sup>17</sup> See LCA 19-469, which is attached as Exhibit DCS-9

**Q. Please explain how the operation of the Palo Verde nuclear units can impact APS' adjusted test year fuel and purchased power expense.**

1 A. The Palo Verde nuclear units, in which APS has a 29% ownership interest, are the  
2 largest and lowest-cost generating units on the APS system. Thus, any increase in  
3 the availability of these units could avoid the need to burn expensive fuel in  
4 generating units with higher variable costs or, alternatively, avoid purchases of  
5 relatively high-priced wholesale power.

**Q. What assumptions did the Company make regarding operation of the Palo Verde nuclear plant in the adjusted test year?**

6 A. The Company used different capacity factors for the three units in its modeling of  
7 system fuel and purchased power costs.<sup>18</sup> Unit 1 was assumed to have an annual  
8 average capacity factor of 97.6% during the adjusted test year, reflecting no  
9 planned outages for refueling and limited unscheduled outages. Units 2 and 3  
10 were assumed to have capacity factors of 86.8% and 87.7% respectively,  
11 reflecting planned refueling outages of over 30 days for each unit. Overall, the  
12 plant was assumed to have a weighted average capacity factor of 90.6%.

**Q. Do you agree with these assumptions?**

13 A. Not totally. While it is reasonable to assume that refueling outages at multi-unit  
14 nuclear plants will be staggered, thus resulting in each unit having a different  
15 capacity factor in any given year, those capacity factors should not be the basis of  
16 fuel and purchased power cost estimates in base rate proceedings. The Palo  
17 Verde nuclear units, like other pressurized water reactors, operate on a three year  
18 fuel cycle.<sup>19</sup> Thus, in order to avoid using a capacity factor that is not  
19 representative of future operations, I recommend using a three-year rolling  
20 average capacity factor to estimate the output of each unit. Using actual annual  
21 capacity factors for the Palo Verde units over the last three years results in a  
22 decrease in Unit 1 output and increases in the output of Units 2 and 3 relative to

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<sup>18</sup> Capacity factor is a measurement of the plants' actual operation, compared to its rated capability.

<sup>19</sup> This means that each unit will be refueled in two of any three consecutive years.

1 the output levels assumed in the Company's pro forma analysis.<sup>20</sup> These  
2 historical unit operating levels are equivalent to weighted average capacity factor  
3 of 91.8%, which is just over 1% more than the Company's assumption.

**Q. How do your capacity factor assumptions compare to industry averages?**

4 A Data on US nuclear industry capacity factors is reported by the Nuclear Energy  
5 Institute. Those data show that most nuclear plant operators have been successful  
6 over the last decade in minimizing the frequency and duration of forced outages  
7 and minimizing the duration of scheduled outages. As a result, the industry  
8 average capacity factor has improved dramatically from just 71.3% in 1992 to  
9 91.9% in 2002. The industry average does not, of course, show the variation in  
10 performance between plant operators. This is provided in Exhibit DCS-12, which  
11 presents industry capacity factor data by quartile. This exhibit shows that the top  
12 25% of performers (i.e., 1<sup>st</sup> Quartile) had an average capacity factor of 96.5% in  
13 2002, whereas the 4<sup>th</sup> Quartile averaged only 85.8% in the same year. Based on  
14 this analysis, the Palo Verde nuclear units would appear to rate as 2<sup>nd</sup> and 3<sup>rd</sup>  
15 Quartile performers. It is also significant that the weighted average capacity  
16 factor for Palo Verde that results from using the three-year rolling averages  
17 (91.8%) is less than the plant's weighted average capacity factor of 94.4% in  
18 2002, the test year for this case. My recommendation represents a reduction in  
19 the Palo Verde production (and an associated increase in APS net power supply  
20 costs) relative to the test year actual results.

**Q. What is the basis of the capacity factors used by the Company in its pro forma analysis?**

21 A Despite requests for supporting workpapers and calculations, the Company did  
22 not clearly explain how it developed the capacity factors underlying the Palo  
23 Verde monthly generation quantities in its pro forma analyses.

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<sup>20</sup> The three-year rolling averages for Units 1, 2 and 3 are respectively 92.5%, 90.7% and 92.1%. The corresponding factors in the Company's analysis are 97.6%, 86.8% and 87.7%.

**Q. What are the cost implications of your recommended capacity factors?**

1 A Based on the assumption that an increase in nuclear generation will displace  
2 wholesale market power purchases, I estimate that this would reduce APS'  
3 purchased power expense by approximately \$5 million in the adjusted test year.  
4 This calculation is summarized in Exhibit DCS-13.

5

**Q. Does this conclude your testimony?**

6 A. Yes.

7